

# CONEXXUS® REO OPTIMIZER

## MOVE PROPERTIES QUICKER, INCREASE RECOVERY DOLLARS ON REO ASSETS

"You can't imagine the administrative burden on our asset managers. Our system today is an arcane, administrative process. With a limited number of Asset Managers [Conexxus] makes us as efficient as possible to get our properties to market quickly...with the required documents to maximize our return on sale."



**Banks simply don't have the documentation required to "flip" development properties quickly, resulting in longer hold times and below market bid prices.**

"I'd love to buy more properties but conventional methods take too long to complete due diligence. Auction sites make me aware of properties but Conexxus expedites my review - it's a decision making tool." - Buyer

**Experienced investors with financial means look for properties that match their criteria:**

- Complete Project Due Diligence Checklist
- Specific Project Types and Demographics
- A Means to Understand and Evaluate their Risk
- Predetermined Range of Offer Price to Property Value

"We're competing with every bank and need to be as efficient as possible to get to market."

- Bank Sr. VP

**IF YOU'RE USING MANUAL CHECKLISTS AND PULLING DOCUMENTS YOURSELF, YOUR TURN TIME IS TOO LONG AND YOU'RE LOSING MONEY!!!**

## TAMING THE REO FACTORS

"Conexxus has an arm that pulls public documents and loads them into the system. They have relationships to quickly get the documents we need."

"I get 100 phone calls a week and can't focus on negotiating deals. Buyers complain all the time about lack of information for due diligence."

"Buyers have told me personally that they discount offering prices 5 to 10% for poor documentation or lack thereof."



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### Solutions and Services

- Expedited Document Capture
- Upload and Link Documents with Properties
- Critical Prelist Information
- Checklist of Required Items (Bank AND Buyer)
- Secure Web-based Platform

### Key Benefits

- Reduce Turn Time to Liquidate Properties
- Improve Visibility and Escape from the Herd
- Single Platform for Review and Decision
- Maximize Recovery Dollars

**If you're using auction sites without CONEXXUS, you're increasing your hold time and leaving millions of dollars on the table.**

We bring expertise, service and software solutions to expedite sales of your development properties.



**CONEXXUS**

# CONEXXUS® REO OPTIMIZER

Not just an Awareness Tool, but a “*Decision-Making*” Tool.

<b>DOCUMENT GATHERING SERVICE</b>	<b>CONEXXUS</b>
Experience in Expedited Document Collection (State, County, Township)	√
Documents Loaded and Available within Days	√
Checklist of Required Documents for Developmental Projects	√
<b>WEB HOSTED SOFTWARE SERVICE</b>	
Single Repository for Property Data and Documentation	√
Portal to Assist Workout Groups in Preparing Properties for Sale	√
Rights Driven Security Levels Limit Access and Views	√
Portfolio Property Multiple Index Search	√
Project Location Maps in Pop-up and Printable View	√
Predefined or Custom Document Checklist	√
Real-time Checklist View for each Property or Project	√
Documentation Completion Monitoring by Property and Portfolio	√
Color-coded Checklist for Quick Status View (Green vs. Red)	√
Pie Chart of Percentage Complete (Red = Incomplete, Green = Complete)	√
Exception Reporting to Quickly Identify Gaps Across Entire Portfolio	√
Tier IV Data Center Hosting for Backups and Redundancies	√
Access for Your Buyer Group Once Project is Ready for Sale	√
Online Property Search Based on Your Key Indexes	√
Online Due Diligence of Key Documents	√
Rights Driven Views and Access	√
<b>ADDITIONAL SOFTWARE FEATURES</b>	
Indexless Batch or Single Import or Scan	√
Automated Workflows	√
Customizable Indices	√
Document View, Edit, Print and Export	√
Print-to-File (Conexus) Feature	√
Fillable PDFs	√
External Program Launch (Excel, Word, etc.)	√
Multiple Approval Levels (e-Signature)	√
Electronic Sign-offs/Approvals	√
Multiple Checklist and Storage for Other Project Types	√
Pending Items View	√
<b>OTHER OFFERINGS</b>	
Strategic Buying Alliance	Upon Request
3 <sup>rd</sup> Party Interface	Upon Request
Email Notification Service	Upon Request